

Insufficient data to determine financial impact (a)
 Deposit based service/fee (b)
 Fee restricted by Law (c)
 Fees are market sensitive (d)
 Deletion of service/fee (e)

CITY OF SANTA MARIA
UNIT REVENUES, COSTS, UNITS AND POSSIBLE NEW REVENUES
FISCAL YEAR 2019-20

REF #	SERVICE	CURRENT FEE	SUGGESTED FEE	UNIT REVENUE	UNIT COST	UNIT PROFIT/ (SUBSIDY)	POSSIBLE ANNUAL NEW		
							# UNITS	SUGGEST	REVENUE
COMMUNITY DEVELOPMENT SERVICES									
S-001	CUP W/O SITE DEVELOPMENT TO ZA	\$1,296 per application	\$5,075 per application	\$1,296	\$5,077	(\$3,781)	8	100%	\$30,300
S-002	CUP WITH SITE DEVELOPMENT TO ZA	\$1,296 per application	\$7,965 per application	\$1,296	\$7,964	(\$6,668)	7	100%	\$46,700
S-003	CUP W/O SITE DEVELOPMENT TO PC	\$2,700 - Minor <10k s.f. \$3,438 - Major >10k s.f.	\$8,055 per application	\$2,700	\$8,056	(\$5,356)	6	100%	\$32,100
S-004	CUP WITH SITE DEVELOPMENT TO PC	\$2,700 - Minor <10k s.f. \$3,438 - Major >10k s.f.	\$12,370 per application	\$3,438	\$12,369	(\$8,931)	8	100%	\$71,400
S-005	PLANNED DEVELOPMENT TO PC	\$2,700 - Minor <10k s.f. \$3,438 - Major >10k s.f.	\$14,010 per application	\$3,438	\$14,010	(\$10,572)	10	100%	\$105,700
S-006	CUP/PD TO CITY COUNCIL	\$3,069 per application	\$18,375 per application	\$3,069	\$18,373	(\$15,304)	1	100%	\$0 (a)
S-007	CUP/PD TO PLANNING COMMISSION	\$2,700 - Minor <10k s.f. \$3,438 - Major >10k s.f.	\$16,215 per application	\$3,438	\$16,213	(\$12,775)	9	100%	\$115,000
S-008	ADMIN DOWNTOWN PMT-OVER THE COUNTER	None	\$45 per application	\$0	\$44	(\$44)	87	100%	\$3,800
S-009	ADMIN DOWNTOWN PRMT - MINOR	None	\$175 per application	\$0	\$175	(\$175)	178	100%	\$31,200
S-010	ADMIN DOWNTOWN PRMT - MAJOR	None	\$700 per application	\$0	\$701	(\$701)	37	100%	\$26,000
S-011	ADMIN DOWNTOWN PRMT - WITH SITE DEV	None	\$4,565 per application	\$0	\$4,565	(\$4,565)	34	100%	\$155,200
S-012	DOWNTOWN PERMIT TO PLAN. COMM.	\$2,700 - Minor <10k s.f. \$3,438 - Major >10k s.f. Fees are typically waived	\$17,645 per application	\$0	\$17,644	(\$17,644)	2	100%	\$0 (a)
S-013	DOWNTOWN PERMIT TO CITY COUNCIL	\$2,700 - Minor <10k s.f. \$3,438 - Major >10k s.f. Fees are typically waived	\$18,245 per application	\$0	\$18,244	(\$18,244)	1	100%	\$0 (a)
S-014	VARIANCE	\$2,107 per application	\$11,540 per application	\$2,107	\$11,538	(\$9,431)	1	100%	\$0 (a)
S-015	ENVIRON. INITIAL STUDY/NEG DEC	Environmental Clearance: Minor - \$318 Major - \$749 Neg Dec/Mitigated Neg Dec Short - \$1,504 Long - \$2,662	Initial deposit of \$8,000 with charges at the fully allocated hourly rates for all personnel involved plus any outside costs.	\$0	\$0	\$0	8	100%	\$0 (b)
S-016	ENVIRONMENTAL IMPACT REPORT	\$23,470 deposit	Initial deposit of \$40,000 with charges at the fully allocated hourly rates for all personnel involved plus any outside costs.	\$0	\$0	\$0	1	100%	\$0 (b)
S-017	TENTATIVE PARCEL MAP - PLANNING	\$1,821 per map	\$9,495 per map	\$1,821	\$9,496	(\$7,675)	3	100%	\$23,000
S-018	TENTATIVE PARCEL MAP (ADDL FOR CC)	None	\$2,650 per map This fee is in addition to the Tentative Parcel Map fee.	\$0	\$2,652	(\$2,652)	1	100%	\$0
S-019	TENTATIVE TRACT MAP - PLANNING	\$2,901 per map	\$14,035 per map	\$2,901	\$14,034	(\$11,133)	2	100%	\$22,300
S-020	FINAL PARCEL MAP - PLANNING	None	\$455 per map	\$0	\$456	(\$456)	4	100%	\$1,800
S-021	FINAL TRACT MAP - PLANNING	None	\$1,645 per map	\$0	\$1,645	(\$1,645)	2	100%	\$3,300
S-022	LOT LINE ADJUSTMENT - PLANNING	\$532 per application	\$2,185 per application	\$532	\$2,186	(\$1,654)	3	100%	\$5,000
S-023	LOT MERGER - PLANNING	None	\$1,835 per application	\$0	\$1,835	(\$1,835)	3	100%	\$5,500

Insufficient data to determine financial impact (a)
 Deposit based service/fee (b)
 Fee restricted by Law (c)
 Fees are market sensitive (d)
 Deletion of service/fee (e)

**CITY OF SANTA MARIA
 UNIT REVENUES, COSTS, UNITS AND POSSIBLE NEW REVENUES
 FISCAL YEAR 2019-20**

REF #	SERVICE	CURRENT FEE	SUGGESTED FEE	UNIT REVENUE	UNIT COST	UNIT PROFIT/ (SUBSIDY)	POSSIBLE ANNUAL NEW		
							# UNITS	SUGGEST	REVENUE
S-024	PRE-APPLICATION - ADMINISTRATIVE	\$95 per application	\$4,050 per application 100% of the fee will be credited towards application fees for the same project if filed within six months of pre-application submittal	\$95	\$4,052	(\$3,957)	24	100%	\$95,000
S-025	PRE-APPLICATION - PC STUDY SESSION	\$95 per application	\$5,765 per application 70% of the fee will be credited towards application fees for the same project if filed within six months of pre-application submittal	\$95	\$5,763	(\$5,668)	7	100%	\$39,700
S-026	CONCEPTUAL REVIEW (CITY COUNCIL)	None	\$7,820 per application 70% of the fee will be credited towards application fees for the same project if filed within six months of pre-application submittal	\$0	\$7,822	(\$7,822)	1	100%	\$0
S-027	ADMIN INTERPRETATION/SUBST. CONFORM	None	\$1,985 per application	\$0	\$1,984	(\$1,984)	1	100%	\$0
S-028	SIGN PROGRAM	None	\$1,860 per application	\$0	\$1,860	(\$1,860)	1	100%	\$0
S-029	PLANNING SIGN PERMIT	\$108 per application	\$90 per application	\$108	\$88	\$20	77	100%	(\$1,600)
S-030	LANDSCAPE PLAN (0-5,000 SQ FT)	\$110 - Admin \$539 - Minor to PC	\$815 per plan	\$109	\$815	(\$706)	3	100%	\$2,100
S-031	LANDSCAPE PLAN (5,000+ SQ FT)	\$110 - Admin \$539 - Minor to PC \$1,078 - Major to PC	\$1,340 per plan	\$539	\$1,341	(\$802)	37	100%	\$29,700
S-032	AMENDMENT - SIGN PROGRAM	None	\$1,070 per application	\$0	\$1,071	(\$1,071)	1	100%	\$0
S-033	AMENDMENT - TO PC/COUNCIL	None	80% of original application fee	\$0	\$12,204	(\$12,204)	5	100%	\$61,000
S-034	AMENDMENT - ADMIN	None	80% of original application fee	\$0	\$2,739	(\$2,739)	10	100%	\$27,400
S-035	TEMP ACTIVITY PMT-OVER THE COUNTER	\$108 per application	\$45 per application	\$108	\$44	\$64	97	100%	(\$6,200)
S-036	TEMP ACTIVITY PERMIT - MINOR	\$440 per application	\$175 per application	\$440	\$175	\$265	32	100%	(\$8,500)
S-037	TEMP ACTIVITY PERMIT - MAJOR	\$1,194 per application	\$700 per application	\$1,194	\$701	\$493	12	100%	(\$5,900)
S-038	BUS LIC ZONING REVIEW - STANDARD	\$ 53 - Minor \$103 - Major	\$45 per business	\$53	\$44	\$9	456	100%	(\$4,200)
S-039	BUS LIC ZONING REVIEW - SUPPLEMENTL	\$53 per business	\$90 per business	\$53	\$88	(\$35)	200	100%	\$6,900
S-040	PUBLIC CONVENIENCE & NECESS FINDING	\$158 per application	\$5,090 per application	\$158	\$5,092	(\$4,934)	2	100%	\$9,900
S-041	APPEAL TO PLANNING COMMISSION	\$329 per appeal	\$6,550 per appeal	\$329	\$6,551	(\$6,222)	1	100%	\$0
S-042	APPEAL TO CITY COUNCIL	\$329 per appeal	\$12,705 per appeal	\$329	\$12,707	(\$12,378)	1	100%	\$0
S-043	TIME EXT/RECONSID - ADMIN	\$284 per application	\$2,555 per application	\$284	\$2,554	(\$2,270)	2	100%	\$4,500
S-044	TIME EXT/RECONSID - PC/COUNCIL	\$284 per application	\$8,685 per request	\$284	\$8,687	(\$8,403)	18	100%	\$151,200
S-045	CONTINUANCE REQUESTED BY APPLICANT	None	\$305 per request plus any additional noticing costs	\$0	\$303	(\$303)	2	100%	\$600
S-046	GENERAL PLAN MAINTENANCE	5% of Building Permit fees	5% of Building Permit fees	\$85,000	\$176,050	(\$91,050)	1	50%	\$3,000
S-047	BUILDING PLAN CHECK/INSPECTION	Various fees based on size and construction type.	No Change	\$2,586,000	\$2,376,636	\$209,364	1	100%	\$0
S-048	COM DEV TECHNOLOGY SURCHARGE	None	2.5% of all Building & Safety fees	\$0	\$60,000	(\$60,000)	1	100%	\$60,000

**CITY OF SANTA MARIA
UNIT REVENUES, COSTS, UNITS AND POSSIBLE NEW REVENUES
FISCAL YEAR 2019-20**

Insufficient data to determine financial impact (a)
Deposit based service/fee (b)
Fee restricted by Law (c)
Fees are market sensitive (d)
Deletion of service/fee (e)

REF #	SERVICE	CURRENT FEE	SUGGESTED FEE	UNIT REVENUE	UNIT COST	UNIT PROFIT/ (SUBSIDY)	POSSIBLE ANNUAL NEW		
							# UNITS	SUGGEST	REVENUE
S-049	NEW METER SET/INITIAL READ	None	\$345 per meter	\$0	\$346	(\$346)	1	100%	\$300
S-050	DEVELOPMENT FEE ESTIMATION	None	\$170 per project	\$0	\$171	(\$171)	50	100%	\$8,500
S-051	BUILDING PLAN COPY	\$25 deposit with actual charges	\$170 per plan \$ 55 each additional design professional Plus actual cost of reproduction to the City	\$25	\$172	(\$147)	42	100%	\$6,200
S-052	ENCROACHMENT PERMIT - SIDEWALK	\$103 per permit plus \$102 per hour for inspection time	\$410 - 1st 50 ft \$115 - Each Additional 50 ft	\$420	\$422	(\$2)	48	100%	\$100
S-053	ENCROACHMENT PERMIT - CURB/GUTTER	\$103 per permit plus \$102 per hour for inspection time	\$440 - 1st 50 feet \$145 - Each additional 50 feet	\$448	\$455	(\$6)	28	100%	\$200
S-054	ENCROACHMENT PERMIT - DRIVEWAY APPR	\$103 per permit plus \$102 per hour for inspection time	\$410 - Residential \$525 - Commercial \$640 - At-grade	\$447	\$453	(\$6)	75	100%	\$500
S-055	ENCROACHMENT PERMIT - STREET EXCAV	\$103 per permit plus \$102 per hour for inspection time	Trench - \$640 plus \$235 for each 50 linear feet over 50 linear feet Patch - \$410 Pothole - \$295 plus \$235 for each 50 linear feet over 50 linear feet Bore Pit - \$350 Fee in addition to above fees: Water T/Cross Connection - \$990 Water Hot Tap (up to 2") - \$760 Water Hot Tap (4"+) - \$890 Sewer Tie-In Connection - \$890	\$475	\$486	(\$10)	290	100%	\$3,000
S-056	TEMPORARY ENCROACHMENT PERMIT	\$103 per permit	\$180 per permit	\$103	\$178	(\$75)	10	100%	\$700
S-057	PUBLIC IMPROVEMENT INSPECTION	\$ 527 - Value of improvement <\$10k \$1,221 - Value of improvement \$10k - \$25k \$2,721 - Value of improvement \$25k - \$100k \$ 407 - each \$10k or portion thereof over \$100k	\$0-\$10,000 - 10% of the project valuation \$10,001- \$25,000 - \$1,000 plus 6.5% of the project valuation over \$10,000 \$25,001- \$250,000 - \$1,975 plus 1.5% of the project valuation over \$25,000 \$250,001+ - \$5,350 plus 0.75% of the project valuation over \$250,000	\$4,081	\$3,827	\$254	22	100%	(\$5,600)

CITY OF SANTA MARIA
UNIT REVENUES, COSTS, UNITS AND POSSIBLE NEW REVENUES
FISCAL YEAR 2019-20

Insufficient data to determine financial impact (a)
Deposit based service/fee (b)
Fee restricted by Law (c)
Fees are market sensitive (d)
Deletion of service/fee (e)

REF #	SERVICE	CURRENT FEE	SUGGESTED FEE	UNIT REVENUE	UNIT COST	UNIT PROFIT/ (SUBSIDY)	POSSIBLE ANNUAL NEW		
							# UNITS	SUGGEST	REVENUE
S-058	PUBLIC IMPROVEMENT PLAN CHECK	\$ 809 - Site area < 10,000 s.f. \$1,245 - Site area 10,000 - 50,000 s.f. \$ 289 - Each 10,000 s.f. or portion thereof beyond 50,000 s.f.	\$0-\$10,000 - 10% of the project valuation \$10,001- \$25,000 - \$1,000 plus 3% of the project valuation over \$10,000 \$25,001- \$250,000 - \$1,450 plus 1.5% of the project valuation over \$25,000 \$250,001+ - \$4,825 plus 1% of the project valuation over \$250,000	\$1,053	\$3,236	(\$2,183)	22	100%	\$48,000
S-059	TRAFFIC CONTROL PLAN CHECK/INSPECT	None	Residential \$155 plus \$30 for each additional day Arterial/collector lane closure - \$245 plus \$60 for each additional day Arterial/collector street closure - \$365 plus \$60 for each additional day	\$0	\$288	(\$288)	320	100%	\$92,200
S-060	ROUGH GRADING PLAN CHECK	None	\$450 per plan	\$0	\$449	(\$449)	22	100%	\$9,900
S-061	FINE GRADING PLAN CHECK	None	0-20,000 sq ft - \$1,615 \$20,001 sq ft - 1 acre - \$1,905 1-2 acres - \$2,975 2-4 acres - \$3,750 4-10 acres - \$4,525 10+ acres - \$5,300	\$0	\$2,338	(\$2,338)	22	100%	\$51,400
S-062	GRADING INSPECTION	51-100 C.Y - \$190.70 101-1,000 CY - \$305.20 1,001-10,000 CY - \$476.80 10,001- 100,000 CY - \$648.50 each additional 100,000 CY - \$190.70	0-20,000 sq ft - \$930 \$20,001 sq ft - 1 acre - \$1,860 1-2 acres - \$2,785 2-4 acres - \$5,575 4-10 acres - \$7,430 10+ acres - \$8,360	\$953	\$2,364	(\$1,411)	22	100%	\$31,000
S-063	SWPP BMP INSPECTION	Fee is based on the estimated hours and costs related to a particular project.	Fee is based on the estimated hours and costs related to a particular project.	\$0	\$0	\$0	67	100%	\$0 (b)
S-064	POST-MITIGATION INSPECTION	Fee is based on the estimated hours and costs related to a particular project.	Fee is based on the estimated hours and costs related to a particular project.	\$0	\$0	\$0	22	100%	\$0 (b)
S-065	TENTATIVE PARCEL MAP - ENGINEERING	\$4,658 per map	\$4,575 per map	\$4,658	\$4,576	\$82	4	100%	(\$300)
S-066	TENTATIVE TRACT MAP - ENGINEERING	\$4,658 per map	5-20 lots - \$4,855 21-40 lots - \$7,370 41-80 lots - \$10,535 81-120 lots - \$15,165 121+ lots - \$19,520	\$4,658	\$16,788	(\$12,130)	4	100%	\$48,500
S-067	FINAL PARCEL MAP - ENGINEERING	\$3,179 per map	\$3,170 per map	\$3,179	\$3,171	\$8	4	100%	\$0

**CITY OF SANTA MARIA
UNIT REVENUES, COSTS, UNITS AND POSSIBLE NEW REVENUES
FISCAL YEAR 2019-20**

Insufficient data to determine financial impact (a)
Deposit based service/fee (b)
Fee restricted by Law (c)
Fees are market sensitive (d)
Deletion of service/fee (e)

REF #	SERVICE	CURRENT FEE	SUGGESTED FEE	UNIT REVENUE	UNIT COST	UNIT PROFIT/ (SUBSIDY)	POSSIBLE ANNUAL NEW		
							# UNITS	SUGGEST	REVENUE
S-068	FINAL TRACT MAP - ENGINEERING	\$3,179 - 10 lots or less \$5,722 - More than 10 lots	5-20 lots - \$3,425 plus \$100 per lot 21-50 lots - \$5,405 plus \$115 per lot over 20 lots 51+ lots - \$8,830 plus \$75 per lot over 50 lots	\$3,815	\$9,271	(\$5,456)	4	100%	\$21,800
S-069	LOT LINE ADJUSTMENT - ENGINEERING	\$947 per application	\$3,125 per application	\$947	\$3,127	(\$2,180)	4	100%	\$8,700
S-070	LOT MERGER - ENGINEERING	\$158 per application	\$2,440 per application	\$158	\$2,440	(\$2,282)	3	100%	\$6,800
S-071	CERTIFICATE OF COMPLIANCE	\$158 per application	\$3,505 per application	\$158	\$3,504	(\$3,347)	2	100%	\$6,700
S-072	MAP AMENDMENT	None	\$1,665 per map	\$0	\$1,665	(\$1,665)	4	100%	\$6,700
S-073	REIMBURSEMENT MAP AGREEMENT	\$4,457 per agreement	\$4,315 per application	\$4,457	\$4,316	\$141	1	100%	\$0
S-074	STREET/EASEMENT ABANDONMENT	\$1,367 per application	\$5,670 per application	\$1,367	\$5,672	(\$4,305)	2	100%	\$8,600
S-075	DEDICATION/EASEMENT CREATION	\$671 per application	\$2,740 per application	\$671	\$2,740	(\$2,068)	10	100%	\$20,700
S-076	TRAFFIC STUDY REVIEW	None	110% of consultant costs - 100% to consultant - 10% to City for review	\$0	\$0	\$0	4	100%	\$0
S-077	APPEAL TO THE TRAFFIC COMMITTEE	None	\$390 per appeal	\$0	\$388	(\$388)	1	100%	\$0
S-078	APPEAL OF TRAF COMM TO CITY COUNCIL	None	\$1,105 per appeal	\$0	\$1,103	(\$1,103)	1	100%	\$0
S-079	TRENCH RESURFACING	None	0-50 square feet - \$100 50-100 square feet - \$200 101+ square feet - \$1.50 square feet (\$200 minimum) For areas greater than 1,000 square feet, the customer can get quotes and self-perform the work as long as it meets City specifications.	\$0	\$0	\$0	1	100%	\$0
S-080	MISCELLANEOUS ENGINEERING SERVICES	None	Charge the fully allocated hourly rates for all personnel involved plus any outside costs.	\$0	\$0	\$0	1	100%	\$0
S-081	CONSULTANT/OUTSIDE PLAN CHECK	None	Charge the actual costs of the consultant plus 20%	\$0	\$0	\$0	1	100%	\$0
S-082	WORK WITHOUT ENCROACHMENT PERMIT	None	\$250 - 1st violation (plus notification to Code Enforcement) \$500 - 2nd violation (plus notification to Code Enforcement and potential additional fees) \$1,000 - Each additional violation (plus notification to Code Enforcement, potential additional fees, and potential revocation of right to work on City ROW projects) Inspection time will be added at the fully allocated hourly rates when violation requires time of City staff in excess of violation fee charged.	\$0	\$0	\$0	1	100%	\$0

CITY OF SANTA MARIA
UNIT REVENUES, COSTS, UNITS AND POSSIBLE NEW REVENUES
FISCAL YEAR 2019-20

Insufficient data to determine financial impact (a)
Deposit based service/fee (b)
Fee restricted by Law (c)
Fees are market sensitive (d)
Deletion of service/fee (e)

REF #	SERVICE	CURRENT FEE	SUGGESTED FEE	UNIT REVENUE	UNIT COST	UNIT PROFIT/ (SUBSIDY)	POSSIBLE ANNUAL NEW			
							# UNITS	SUGGEST	REVENUE	
S-083	PUBLIC WORKS ADMINISTRATION	\$491 per application in addition to consultant costs	110% of consultant costs - 100% to consultant - 10% to City for review	\$0	\$0	\$0	1	100%	\$0	(b)
S-084	TRAFFIC MODEL MAINTENANCE	None	6% of Construction-related Conditional Use Permit and Planned Development fees	\$0	\$24,705	(\$24,705)	1	100%	\$24,700	
SUBTOTAL - COMMUNITY DEVELOPMENT									\$1,542,200	

PUBLIC SAFETY SERVICES

S-085	CODE ENFORCEMENT INSPECTION	None	\$135 per inspection	\$0	\$133	(\$133)	2,635	100%	\$0	(d)
S-086	INSPECTION WARRANT	None	\$770 per warrant	\$0	\$768	(\$768)	5	100%	\$3,800	
S-087	ABATEMENT WARRANT	None	\$1,255 per warrant	\$0	\$1,256	(\$1,256)	3	100%	\$3,800	
S-088	ABATEMENT PROCESSING	None	\$1,905 per abatement	\$0	\$1,906	(\$1,906)	3	100%	\$5,700	
S-089	CODE ENFORCEMENT LIEN SETUP	None	\$370 per lien plus any County filing fees	\$0	\$372	(\$372)	3	100%	\$1,100	
S-090	CODE ENFORCEMENT APPEAL	None	\$705 per appeal	\$0	\$705	(\$705)	30	100%	\$21,200	
S-091	COMPLIANCE ORDER HEARING	Stage I - \$618 per hearing Stage II - \$1,211.80 per hearing	\$705 per hearing	\$618	\$705	(\$87)	220	100%	\$19,200	
S-092	UNPERMITTED CONSTR SPCL INVESTIG	None	Actual staff time at fully allocated hourly rate plus any outside costs	\$0	\$0	\$0	127	100%	\$0	
S-093	SPECIAL BUSINESS INSPECTION	None	\$290 per business	\$0	\$289	(\$289)	80	100%	\$23,100	
S-094	WEED ABATEMENT	None	\$190 plus actual clearance cost if lots needs to be cleared \$370 per lien processing plus any County filing fees	\$0	\$212	(\$212)	178	100%	\$0	(d)
S-095	CODE ENFORCEMENT FINES	Municipal Code: \$100 - 1st violation \$200 - 2nd violation \$500 - Ea addl violation Building Code: \$100 - 1st violation \$500 - 2nd violation \$1,000 - Ea addl violation	\$250 - 1st violation \$500 - 2nd violation \$1,000 - Each additional violation These fines are for all code violations	\$0	\$0	\$0	1	100%	\$0	
S-096	NEW FIRE SPRINKLER SYSTEM PC/INSP	\$73 - 1 to 20 Appl \$73 - 21 to 100 Appl \$90 - 101 to 200 Appl \$90 - 201 to 350 Appl \$18 - 351+ (ea add'l 25)	\$230 - 1 to 100 heads \$310 - 101 to 200 heads \$385 - 201 to 350 heads \$ 80 - each additional 25 heads beyond 350	\$76	\$253	(\$177)	60	100%	\$10,600	

**CITY OF SANTA MARIA
UNIT REVENUES, COSTS, UNITS AND POSSIBLE NEW REVENUES
FISCAL YEAR 2019-20**

Insufficient data to determine financial impact (a)
Deposit based service/fee (b)
Fee restricted by Law (c)
Fees are market sensitive (d)
Deletion of service/fee (e)

REF #	SERVICE	CURRENT FEE	SUGGESTED FEE	UNIT REVENUE	UNIT COST	UNIT PROFIT/ (SUBSIDY)	POSSIBLE ANNUAL NEW		
							# UNITS	SUGGEST	REVENUE
S-097	TI FIRE SPRINKLER SYSTEM PC/INSP	\$144 - 1 to 4 Applications \$144 - 5 to 20 Applications \$144 - 21 to 100 Applications \$179 - 101 to 200 Applications \$179 - 201 to 350 Applications \$ 18 - 351+ Appl (ea add'l 25)	\$ 80 - 1 to 20 heads \$155 - 21 to 100 heads \$230 - 101 to 200 heads \$310 - 201 to 350 heads \$ 80 - each additional 25 heads beyond 350	\$145	\$104	\$41	61	100%	(\$2,500)
S-098	STAND PIPE PLAN CHECK/INSPECTION	None	\$155 per plan/permit	\$0	\$155	(\$155)	1	100%	\$0 (a)
S-099	UNDERGROUND PIPING PC/INSPECTION	None	\$310 per plan/permit	\$0	\$310	(\$310)	1	100%	\$0 (a)
S-100	FIRE CYCLE SYSTEM PC/INSPECTION	\$107 per plan/permit	\$310 per plan/permit	\$107	\$310	(\$203)	1	100%	\$200
S-101	DRY CHEMICAL SYSTEM PC/INSPECTION	\$73 per plan/permit	\$310 per plan/permit	\$73	\$310	(\$237)	5	100%	\$1,200
S-102	NEW WET CHEM/KITCHEN HOOD PC/INSP	\$73 per plan/permit	\$310 per plan/permit	\$73	\$310	(\$237)	20	100%	\$4,700
S-103	FIRE ALARM SYSTEM PC/INSPECTION	None	\$465 per plan/permit	\$0	\$465	(\$465)	14	100%	\$6,500
S-104	FIRE ALARM MONITOR PC/INSPECTION	None	\$155 per plan/permit	\$0	\$155	(\$155)	20	100%	\$3,100
S-105	NEW KITCHEN HOOD SYST PC/INSPECTION	\$53 per plan/permit	\$270 per plan/permit	\$54	\$271	(\$218)	2	100%	\$400
S-106	NEW HIGH PILED STORAGE PC/INSPECT	\$146 per plan/permit	\$620 per plan/permit	\$146	\$620	(\$474)	10	100%	\$4,700
S-107	FIRE HYDRANT FLOW TEST WITNESS	\$90 per test	\$155 per test	\$90	\$155	(\$65)	12	100%	\$800
S-108	NEW OCC/TENANT IMPR FIRE PC/INSPECT	\$45 per plan	35% of Building Plan Check and Permit fees for this project	\$45	\$659	(\$614)	412	100%	\$252,900
S-109	CODE INSP - KITCHEN HOOD SYSTEM	\$62 per inspection	\$115 per inspection	\$62	\$116	(\$54)	100	100%	\$5,400
S-110	CODE INSP - HIGH PILED STORAGE	\$179 per inspection	\$235 per inspection	\$179	\$232	(\$53)	30	100%	\$1,600
S-111	FIRE PRMT - EXHIBITS & TRADE	\$65 per permit	\$660 per permit	\$65	\$659	(\$594)	1	100%	\$600
S-112	FIRE PRMT - EXPLOSIVES	\$65 per permit	\$425 per permit	\$65	\$426	(\$361)	2	100%	\$700
S-113	FIRE PRMT - FIREWORKS AERIAL	\$65 per permit	\$815 per permit	\$65	\$813	(\$748)	1	100%	\$700
S-114	FIRE PRMT - TANKS & WELLS	\$65 per permit	\$505 per permit	\$65	\$504	(\$439)	1	100%	\$400
S-115	FIRE PRMT - LUMBER YARDS	\$65 per permit	\$350 per permit	\$65	\$349	(\$284)	2	100%	\$600
S-116	FIRE PRMT - CARNIVALS, FAIRS	\$65 per permit	\$660 per permit	\$65	\$659	(\$594)	2	100%	\$1,200
S-117	FIRE PRMT - PYROTECHNIC	\$65 per permit	Actual staff time at fully allocated hourly rate plus any actual costs	\$0	\$0	\$0	1	100%	\$0
S-118	FIRE PRMT - REFRIGERATION EQUIP	\$65 per permit	\$505 per permit	\$65	\$504	(\$439)	20	100%	\$8,800
S-119	FIRE PRMT - TEMP MEMBRANE/TENT	\$65 per permit	\$195 - 1 to 4 tents \$350 - 5 to 8 tents \$505 - 9 to 12 tents \$660 - 13+ tents	\$65	\$272	(\$207)	50	100%	\$10,400
S-120	FIRE PRMT - TIRE REBUILDING PLANT	\$65 per permit	\$350 per permit	\$65	\$349	(\$284)	1	100%	\$300
S-121	FIRE PRMT - COMBUSTIBLE DUST	\$65 per permit	\$350 per permit	\$65	\$349	(\$284)	10	100%	\$2,800
S-122	FIRE PRMT - MULTIPLE PERMITS	None	Charge the highest applicable fee	\$0	\$0	\$0	1	100%	\$0
S-123	LIVE AUDIENCE FIRE INSPECTION	\$65 per permit	Actual staff time at fully allocated hourly rate plus any outside costs	\$0	\$0	\$0	2	100%	\$0
S-124	GENERAL FIRE CODE PERMIT	\$65 per permit	\$195 per permit	\$65	\$194	(\$129)	1	100%	\$100
S-125	LIFE SAFETY - HOTELS/MOTELS	\$243 per inspection	\$155 - 4 to 15 units \$230 - 16 to 30 units \$385 - 31+ units	\$243	\$323	(\$80)	29	100%	\$2,300
S-126	LIFE SAFETY - ASSEMBLY OCCUPANCY	\$78 per inspection	\$155 - 50 to 100 occupants \$310 - 101+ occupants	\$78	\$250	(\$172)	168	100%	\$29,000

Insufficient data to determine financial impact (a)
 Deposit based service/fee (b)
 Fee restricted by Law (c)
 Fees are market sensitive (d)
 Deletion of service/fee (e)

**CITY OF SANTA MARIA
 UNIT REVENUES, COSTS, UNITS AND POSSIBLE NEW REVENUES
 FISCAL YEAR 2019-20**

REF #	SERVICE	CURRENT FEE	SUGGESTED FEE	UNIT REVENUE	UNIT COST	UNIT PROFIT/ (SUBSIDY)	POSSIBLE ANNUAL NEW		
							# UNITS	SUGGEST	REVENUE
S-127	LIFE SAFETY - HAZ MAT FACILITY	\$220 - Haz Mat Facility (A) \$184 - Haz Mat Facility (B) \$388 - Haz Mat Facility (C) \$423 - Haz Mat Facility (D)	\$385 per inspection	\$212	\$387	(\$176)	212	100%	\$37,300
S-128	MULTI-FAMILY DWELLING INSPECTION	\$ 47 - 4 to 15 units \$ 62 - 16 to 30 units \$134 - 31+ units	\$155 - 3 to 15 units \$230 - 16 to 30 units \$385 - 31+ units	\$62	\$198	(\$136)	288	100%	\$39,100
S-129	OCCUPANCY INSP - BOARD & CARE HOME	\$154 per inspection	\$230 - 1st 10 bedrooms \$ 80 - Each additional 10 bedrooms	\$154	\$372	(\$218)	57	100%	\$12,500
S-130	OCCUPANCY INSP - DAY CARE FACILITY	No fee - 1 to 8 occupants \$ 154 - 9 to 14 occupants \$ 154 - 15+ occupants	\$195 - 9-14 occupants \$230 - 15+ occupants	\$154	\$198	(\$44)	117	100%	\$5,100
S-131	OCCUPANCY INSP - CONVALESCENT HOSP	\$190 per inspection	\$155 - 1st 10 beds \$ 80 - each additional 10 beds over 10	\$190	\$697	(\$507)	1	100%	\$500
S-132	OCCUPANCY INSP - OTHER HOSPITAL	\$242 per inspection	\$620 per inspection	\$242	\$620	(\$378)	1	100%	\$400
S-133	OCCUPANCY INSP - PUBLIC/PRIV SCHOOL	\$221 - Elementary \$739 - Secondary	\$465 - Elementary \$930 - Secondary	\$264	\$504	(\$239)	24	100%	\$5,700
S-134	OCCUPANCY INSP - OTHER STATE PROG	\$154 per inspection	\$155 per inspection	\$154	\$155	(\$1)	47	100%	\$0
S-135	ENGINE COMPANY INSPECTION	None	\$180 per inspection	\$0	\$181	(\$181)	1	100%	\$0
S-136	FIRE BUSINESS INSPECTION	None	\$155 per inspection	\$0	\$155	(\$155)	36	100%	\$5,600
S-137	BUSINESS LICENSE FIRE REVIEW	None	\$60 per business	\$0	\$61	(\$61)	456	100%	\$27,900
S-138	FIRE CODE ENFORCEMENT INSPECTION	\$108 per inspection	\$155 per inspection after the 3rd visit	\$108	\$155	(\$47)	1	100%	\$0
S-139	ADDITIONAL FIRE PLAN REVIEW	\$440.50 per re-submittal	\$155 per re-submittal after the second submittal	\$45	\$155	(\$110)	1	100%	\$100
S-140	ADDITIONAL FIRE INSPECTION	\$73 per inspection	\$155 per additional visit	\$73	\$155	(\$82)	1	100%	\$100
S-141	FALSE ALARM RESPONSE	\$296 per response after 1st visit and subsequent false alarms in any 12 month period	\$300 per response after 1st visit and subsequent false alarms in any 12 month period	\$97	\$154	(\$57)	408	100%	\$0
S-142	FIRE INVESTIGATION	None	Actual staff time at fully allocated hourly rate plus any outside costs	\$0	\$0	\$0	34	100%	\$0
S-143	EMERG RESP - AMBULANCE TO HOSPITAL	None	\$155 per response	\$0	\$154	(\$154)	12	100%	\$1,800
S-144	EMERG RESP - LIFT ASSIST NON-EMER	\$279 per response Not currently charging for most responses.	\$155 per response	\$0	\$154	(\$154)	315	100%	\$0
S-145	FIRE DUI ACCIDENT RESPONSE	\$697 per hour \$768 per hour with required inspection	Per California Government Code 53155, charge the actual costs incurred up to \$12,000 per response for all responding personnel	\$0	\$0	\$0	6	100%	\$0
S-146	SMALL FUELS CLEAN-UP	\$351 per response	Actual staff time at fully allocated hourly rate plus any outside costs	\$0	\$0	\$0	11	100%	\$0
S-147	HAZ MAT INCIDENT RESPONSE	\$471 per response	Actual staff time at fully allocated hourly rate plus any outside costs	\$0	\$0	\$0	1	100%	\$0
S-148	FIREWORKS BOOTH REVIEW/INSPECTION	\$541 per booth	\$665 per booth	\$541	\$666	(\$125)	35	100%	\$4,400

CITY OF SANTA MARIA
UNIT REVENUES, COSTS, UNITS AND POSSIBLE NEW REVENUES
FISCAL YEAR 2019-20

Insufficient data to determine financial impact (a)
Deposit based service/fee (b)
Fee restricted by Law (c)
Fees are market sensitive (d)
Deletion of service/fee (e)

REF #	SERVICE	CURRENT FEE	SUGGESTED FEE	UNIT REVENUE	UNIT COST	UNIT PROFIT/ (SUBSIDY)	POSSIBLE ANNUAL NEW			
							# UNITS	SUGGEST	REVENUE	
S-149	FIRE INCIDENT REPORT COPY	\$25 per page	First 10 pages - No Charge Each page after 10 - \$0.25 per page	\$0	\$1	(\$1)	57	100%	\$0	(c)
S-150	FIRE ELECTRONIC FILE COPY	Cost Recovery	\$5 per disk	\$0	\$3	(\$3)	3	100%	\$0	(c)
S-151	POLICE FALSE ALARM RESPONSE	\$96 per response after the third response	\$330 per response after the third response	\$0	\$330	(\$330)	226	100%	\$0	(c)
S-152	POLICE ALARM PERMIT	\$15 per permit	\$15 per permit	\$0	\$0	\$0	1,670	100%	\$0	
S-153	SPECIAL BUSINESS REVIEW - NEW	Other - \$48 per business Secondhand Dealer - \$46 per business	\$90 per business	\$48	\$91	(\$43)	14	100%	\$600	
S-154	SPECIAL BUSINESS REVIEW - RENEWAL	\$13 per business	\$90 per business	\$13	\$91	(\$78)	39	100%	\$3,100	
S-155	GUN DEALER PERMIT	\$46 per permit	\$140 per permit	\$46	\$139	(\$93)	1	100%	\$0	(a)
S-156	MASSAGE TECH/PARLOR LICENSE	\$158 per permit	\$90 per permit	\$158	\$91	\$66	8	100%	(\$500)	
S-157	TOBACCO RETAILER PERMIT	None	New - \$605 per application Renewal - \$480 per business	\$0	\$483	(\$483)	81	100%	\$39,200	
S-158	ABC ONE-DAY LICENSE	\$299 per application	\$105 per application	\$299	\$103	\$196	40	100%	(\$7,800)	
S-159	TAXI CAB INSPECTIONS	\$268 per taxi/business	\$80 per taxi/business	\$268	\$80	\$188	1	100%	(\$200)	
S-160	REPOSSESSED VEHICLE RELEASE	\$15 per vehicle	California Government Code 26751 \$15 per vehicle	\$15	\$32	(\$17)	500	46%	\$0	(c)
S-161	STORED VEHICLE RELEASE	\$169 per vehicle	\$205 per vehicle	\$169	\$204	(\$35)	1,300	100%	\$45,800	
S-162	CITATION SIGN OFF	\$15 per citation	\$15 per citation	\$90	\$49	\$41	200	30%	\$0	
S-163	POLICE DUI ACCIDENT RESPONSE	Cost recovery	Per California Government Code 53155, charge the actual costs incurred up to \$12,000 per response for all responding personnel	\$0	\$0	\$0	1	100%	\$0	(c)
S-164	CONCEALED WEAPON PERMIT	\$100 per permit	California Penal Code Sections 12050-12054 and 26190a New Permit - \$100 (\$20 paid at time of application with remaining amount paid upon issuing of permit) Renewal Permit - \$25 Amended Permit - \$10 Psychological testing costs are added to the above fees up to \$150	\$100	\$346	(\$246)	15	22%	\$0	(c)
S-165	CLEARANCE LETTER	\$36 per letter								
S-165	CLEARANCE LETTER	Computer search - \$48 per request	\$45 per letter	\$36	\$44	(\$8)	500	100%	\$3,800	
S-166	FINGERPRINT / LIVESCAN	\$16 per request	\$16 per request	\$16	\$44	(\$28)	1,248	37%	\$100	
S-167	POLICE REPORT COPY	\$1.30 - 1st page \$.41 - Ea additional page	First 10 pages - No Charge Each page after 10 - \$0.25 per page	\$1	\$1	\$0	2,600	100%	(\$1,100)	(c)
S-168	POLICE ELECTRONIC FILE COPY	\$14.90 per disk	\$5 per disk	\$15	\$4	\$11	260	100%	(\$3,000)	(c)

SUBTOTAL - PUBLIC SAFETY

\$645,900

CITY OF SANTA MARIA
UNIT REVENUES, COSTS, UNITS AND POSSIBLE NEW REVENUES
FISCAL YEAR 2019-20

Insufficient data to determine financial impact (a)
Deposit based service/fee (b)
Fee restricted by Law (c)
Fees are market sensitive (d)
Deletion of service/fee (e)

REF #	SERVICE	CURRENT FEE	SUGGESTED FEE	UNIT REVENUE	UNIT COST	UNIT PROFIT/ (SUBSIDY)	POSSIBLE ANNUAL NEW			
							# UNITS	SUGGEST	REVENUE	
LEISURE & CULTURAL SERVICES										
S-169	ADULT SPORTS PROGRAMS	Various fees ranging from \$313 to \$597 per team	See Chapter IV of Report Text and Appendix C of this Report	\$159,251	\$310,130	(\$150,879)	1	51%	\$0	(d)
S-170	YOUTH SPORTS PROGRAMS	Resident - \$39 per participant Non-Resident - \$49 per participant	See Chapter IV of Report Text and Appendix C of this Report	\$8,971	\$50,646	(\$41,675)	1	18%	\$0	(d)
S-171	RECREATION CLASSES	Various fees determined by the instructor. The City receives 20% of the fee plus negotiated room rental rates.	See Chapter IV of Report Text and Appendix C of this Report	\$45,755	\$228,526	(\$182,771)	1	20%	\$0	(d)
S-172	YOUTH RECREATION PROGRAMS	Sponsorships	See Chapter IV of Report Text and Appendix C of this Report	\$1,014	\$759,894	(\$758,880)	1	0%	\$0	(d)
S-173	TEEN RECREATION PROGRAMS	Sponsorships	See Chapter IV of Report Text and Appendix C of this Report	\$3,041	\$1,343,365	(\$1,340,324)	1	0%	\$0	(d)
S-174	ADAPTIVE RECREATION PROGRAMS	None	See Chapter IV of Report Text and Appendix C of this Report	\$0	\$194,459	(\$194,459)	1	0%	\$0	(d)
S-175	GENERAL RECREATION PROGRAMS	Various MOU agreements and festival/event rentals	See Chapter IV of Report Text and Appendix C of this Report	\$46,951	\$470,244	(\$423,293)	1	10%	\$0	(d)
S-176	SENIOR PROGRAMS	None	See Chapter IV of Report Text and Appendix C of this Report	\$0	\$281,641	(\$281,641)	1	0%	\$0	(d)
S-177	RECREATION/LAP SWIM	5 years and under/65 years and up - free 6-16 years - \$1.50 17-54 years - \$3 55-64 years - \$1.50 Annual Pool Pass - \$58 (up to 6 family members per visit) Fitness Center/Pool - \$3 per visit or \$35 for a 30 day pass	See Chapter IV of Report Text and Appendix C of this Report	\$48,068	\$797,545	(\$749,477)	1	6%	\$0	(d)
S-178	SWIM LESSONS	Resident - \$35 Non-Resident - \$43.50	See Chapter IV of Report Text and Appendix C of this Report	\$50,933	\$353,639	(\$302,706)	1	14%	\$0	(d)
S-179	POOL ACTIVITIES	Resident - \$28.50 Non-Resident - \$35.50	See Chapter IV of Report Text and Appendix C of this Report	\$16,310	\$47,963	(\$31,653)	1	34%	\$0	(d)
S-180	POOL RENTAL	Various rental rates Annual High Schools Contribution - \$300,000	See Chapter IV of Report Text and Appendix C of this Report St. Joseph High School and Orcutt Academy High School should pay rental rates listed in the fee schedule instead of only lifeguard costs.	\$314,443	\$1,291,192	(\$976,749)	1	24%	\$0	(d)

CITY OF SANTA MARIA
UNIT REVENUES, COSTS, UNITS AND POSSIBLE NEW REVENUES
FISCAL YEAR 2019-20

Insufficient data to determine financial impact (a)
Deposit based service/fee (b)
Fee restricted by Law (c)
Fees are market sensitive (d)
Deletion of service/fee (e)

REF #	SERVICE	CURRENT FEE	SUGGESTED FEE	UNIT REVENUE	UNIT COST	UNIT PROFIT/ (SUBSIDY)	POSSIBLE ANNUAL NEW			
							# UNITS	SUGGEST	REVENUE	
S-181	RECREATION FACILITY RENTAL	Various fees based on facility, duration, day of the week, and alcohol use.	See Chapter IV of Report Text and Appendix C of this Report No fee changes recommended, although the definition of what is a non-profit should be tightened up.	\$227,769	\$1,013,132	(\$785,363)	1	23%	\$0	(d)
S-182	BALDFIELD RENTAL	Unlighted - \$12 per hour Lighted - additional \$13 per hour	See Chapter IV of Report Text and Appendix C of this Report Unlighted - \$20 per hour Lighted - additional \$20 per hour	\$41,787	\$207,261	(\$165,474)	1	20%	\$0	(d)
S-183	INTER-LIBRARY LOAN	Within Black Gold System - No Charge Outside Black Gold System - \$15 per request	Within Black Gold System - No Charge Outside Black Gold System - \$15 per request	\$0	\$43	(\$43)	4,600	34%	\$0	(d)
S-184	LIBRARY CARD REPLACEMENT	\$1 per card	\$1 per card	\$1	\$2	(\$1)	1,358	50%	\$0	(d)
S-185	OVERDUE LIBRARY MATERIAL PROCESSING	\$.25 per item per day Book Club in a Bag - \$1 per day	\$.25 per item per day Book Club in a Bag - \$1 per day	\$134	\$17	\$118	300	100%	\$0	
S-186	PASSPORT PROCESSING	\$35 per application Photo - \$10	\$35 per application (set by the Federal government) Photo - \$10	\$35	\$107	(\$72)	582	35%	\$0	(c)
S-187	LIBRARY ROOM RENTAL	Shepard Hall: Profit - \$200 +\$75/hr over 3 Non-Profit - \$60 + \$15/hr over 3 Learning Center: Profit - \$125 +\$50/hr over 3 Non-Profit - \$50 + \$15/hr over 3 Dorothea Nelson Conference: Profit - \$50 +\$20/hr over 3 Non-Profit - \$35 + \$15/hr over 3 AV Set up - \$10/hr Before or After Hours Use - \$20 per hour Art Exhibit/Reception - \$20 (3 hours) Cancellation - \$10 Cafe - \$450/month	See Appendix D of this Report	\$66	\$110	(\$45)	410	100%	\$0	(d)

SUBTOTAL - LEISURE & CULTURAL SERVICES

\$0

CITY OF SANTA MARIA
UNIT REVENUES, COSTS, UNITS AND POSSIBLE NEW REVENUES
FISCAL YEAR 2019-20

Insufficient data to determine financial impact (a)
Deposit based service/fee (b)
Fee restricted by Law (c)
Fees are market sensitive (d)
Deletion of service/fee (e)

REF #	SERVICE	CURRENT FEE	SUGGESTED FEE	UNIT REVENUE	UNIT COST	UNIT PROFIT/ (SUBSIDY)	POSSIBLE ANNUAL NEW		
							# UNITS	SUGGEST	REVENUE
MAINTENANCE & ENTERPRISE SERVICES									
			Fees include volume charges: 4 yard - \$161 6 yard - \$172						
S-188	TEMPORARY DUMPSTER BIN	None	Cancellation - \$112 (after delivery but before use)	\$0	\$112	(\$112)	61	100%	\$6,800
S-189	DUMPSTER GRAVITY LOCK INSTALLATION	None	\$135 per lock plus cost of the lock	\$0	\$134	(\$134)	15	100%	\$2,000
S-190	REFUSE CONTAINER SIZE EXCH./DELIV.	None	Residential - \$35 per container Commercial - \$70 per container	\$0	\$72	(\$72)	537	100%	\$38,600
			Fees below include volume charges Residential: 60 gallon - \$16.74 90 gallon - \$17.69 Commercial: 350 gallon - \$69.82 2 yard - \$85.44 3 yard - \$90.96 4 yard - \$96.47 6 yard - \$107.49						
S-191	SOLID WASTE EXTRA HAUL	None		\$0	\$35	(\$35)	163	100%	\$5,700
			Fees below include volume charges Residential: 60 gallon - \$4.09 90 gallon - \$4.94 Commercial: 350 gallon - \$10.41 2 yard - \$11.62 3 yard - \$16.23 4 yard - \$20.85 6 yard - \$30.08						
S-192	OVERLOADED SOLID WASTE CONTAINER	None		\$0	\$2	(\$2)	1,300	100%	\$3,200
			Costs determined by staff with charges at the fully allocated hourly rates for all personnel involved plus any outside costs.	\$0	\$0	\$0			
S-193	SOLID WASTE CLEAN UP HAULING/DISP.	None		\$0	\$0	\$0	1	100%	\$0
		Fines are per SB 1383 Residential: 2nd violation - \$50 3rd violation - \$150 Additional violations - \$250-\$500 Commercial: 2nd violation - \$100 3rd violation - \$250 Additional violations - \$250-\$500	Fines are per SB 1383 Residential: 2nd violation - \$50 3rd violation - \$150 Additional violations - \$250-\$500 Commercial: 2nd violation - \$100 3rd violation - \$250 Additional violations - \$250-\$500						
S-194	DUMPSTER BIN/CONTAINER CONTAMINAT.			\$0	\$0	\$0	1	100%	\$0
S-195	SOLID WASTE TUB-OUT SERVICE	None	\$15 per account per month	\$0	\$373	(\$373)	18	50%	\$3,400
S-196	RECYCLE SERVICE ONLY	Charge monthly refuse service	Charge monthly refuse service	\$0	\$0	\$0	1	100%	\$0

Insufficient data to determine financial impact (a)
 Deposit based service/fee (b)
 Fee restricted by Law (c)
 Fees are market sensitive (d)
 Deletion of service/fee (e)

**CITY OF SANTA MARIA
 UNIT REVENUES, COSTS, UNITS AND POSSIBLE NEW REVENUES
 FISCAL YEAR 2019-20**

REF #	SERVICE	CURRENT FEE	SUGGESTED FEE	UNIT REVENUE	UNIT COST	UNIT PROFIT/ (SUBSIDY)	POSSIBLE ANNUAL NEW		
							# UNITS	SUGGEST	REVENUE
S-197	CONSTRUCTION METER RENTAL	\$49.60 - Installation \$49.60 - Relocation \$49.60 - Removal \$12.92 - Daily Rental Water Usage - Water rates based on water usage	\$110 - Installation \$ 45 - Monthly read \$110 - Relocation \$110 - Removal \$12.92 - Daily Rental Water Usage - Water rates based on water usage	\$93	\$642	(\$549)	41	100%	\$22,500
S-198	FIRE METER ANNUAL REVIEW	None	\$25 per meter	\$0	\$23	(\$23)	248	100%	\$5,600
S-199	WATER WELL PERMIT	None	\$620 per permit	\$0	\$620	(\$620)	5	100%	\$3,100
S-200	REPAIR BROKEN ANGLE-STOP	None	\$385 per repair	\$0	\$384	(\$384)	10	100%	\$3,800
S-201	BROKEN WATER METER	None	\$110 plus actual costs of replacement meter	\$0	\$112	(\$112)	10	100%	\$1,100
S-202	UTILITY AGREEMENT	\$3,033 per agreement	Deposit determined by staff with charges at the fully allocated hourly rates for all personnel involved plus any outside costs.	\$0	\$0	\$0	1	100%	\$0
S-203	PRETREAT CLASS III PERMIT - NEW	None	\$170 per permit	\$0	\$169	(\$169)	42	100%	\$7,100
S-204	PRETREAT CLASS III PERMIT - RENEWAL	None	\$55 per permit	\$0	\$56	(\$56)	106	100%	\$6,000
S-205	PRETREAT CLASS III PERMIT - INSPECT	None	\$170 per permit	\$0	\$169	(\$169)	528	100%	\$89,200
S-206	PRETREAT CLASS III PERMIT - REINSP	None	\$115 per permit	\$0	\$113	(\$113)	53	100%	\$6,000
S-207	PRETREAT HAULER PERMIT - NEW	None	\$170 per permit	\$0	\$169	(\$169)	2	100%	\$300
S-208	PRETREAT HAULER PERMIT - RENEWAL	None	\$115 per permit	\$0	\$113	(\$113)	10	100%	\$1,100
S-209	SEPTAGE STATION ACCESS CARD	None	\$30 per card	\$0	\$28	(\$28)	5	100%	\$100
S-210	PRETREAT CLASS IV PERMIT - NEW	None	\$900 per permit	\$0	\$901	(\$901)	1	100%	\$900
S-211	PRETREAT CLASS IV PERMIT - RENEWAL	None	\$450 per permit	\$0	\$451	(\$451)	2	100%	\$900
S-212	PRETREAT CLASS IV PERMIT - INSPECT	None	\$340 per inspection	\$0	\$338	(\$338)	10	100%	\$3,400
S-213	QUARTERLY POTW SAMPLING	None	Tier 1 - \$335 per sampling event Tier 2 - \$585 per sampling event Tier 3 - \$1,085 per sampling event These fees include contract lab costs.	\$0	\$84	(\$84)	40	100%	\$3,400
S-214	GREASE WASTE HAULER TANK DEPOSIT	Security deposit - \$2,700 per tank (based on cost to remove and dispose of grease tank) plus \$0.54 per gallon based on the size of the tank (based on the cost to dispose of grease) The security deposit is refundable when the tank and contents have been removed from City property and the area has been satisfactorily cleaned.	Security deposit - \$2,700 per tank (based on cost to remove and dispose of grease tank) plus \$0.54 per gallon based on the size of the tank (based on the cost to dispose of grease) The security deposit is refundable when the tank and contents have been removed from City property and the area has been satisfactorily cleaned.	\$0	\$0	\$0	1	100%	\$0
S-215	PRETREAT CLASS IV MNTHLY METER READ	None	\$55 per reading	\$0	\$56	(\$56)	36	100%	\$2,000

(b)

(b)

**CITY OF SANTA MARIA
UNIT REVENUES, COSTS, UNITS AND POSSIBLE NEW REVENUES
FISCAL YEAR 2019-20**

Insufficient data to determine financial impact (a)
Deposit based service/fee (b)
Fee restricted by Law (c)
Fees are market sensitive (d)
Deletion of service/fee (e)

REF #	SERVICE	CURRENT FEE	SUGGESTED FEE	UNIT REVENUE	UNIT COST	UNIT PROFIT/ (SUBSIDY)	POSSIBLE ANNUAL NEW		
							# UNITS	SUGGEST	REVENUE
S-216	PRETREAT BLDG PERMIT PRE-SCREEN	None	\$30 per permit	\$0	\$28	(\$28)	140	100%	\$3,900
S-217	PRE-TREATMENT BUILDING PERMIT REV	None	\$170 - Initial review \$ 55 - Each additional review \$115 - Sign-off inspection	\$0	\$208	(\$208)	140	100%	\$29,200
S-218	NEW BACKFLOW DEVICE REVIEW	None	\$190 - Initial review \$ 55 - Each additional review \$115 - Sign-off inspection	\$0	\$261	(\$261)	140	100%	\$36,600
S-219	POST-CONST REQ ANN STORMWTR REPORT	None	\$280 per facility per year	\$0	\$282	(\$282)	26	100%	\$7,300
S-220	SEWER FLOW ANALYSIS	None	Fee determined by staff estimate for each review.	\$0	\$0	\$0	1	100%	\$0
S-221	SEWER MAIN CAPACITY VERIFICATION	None	\$310 per application	\$0	\$310	(\$310)	20	100%	\$6,200
S-222	VIDEO SEWER LATERAL VERIFICATION	None	\$245 per application	\$0	\$246	(\$246)	10	100%	\$2,500

SUBTOTAL - MAINTENANCE & ENTERPRISE

\$301,900

ADMINISTRATIVE SERVICES

S-223	NEW UTILITY ACCOUNT SETUP	\$50 per account	\$60 per account	\$50	\$59	(\$9)	1,560	100%	\$14,700
S-224	DELINQUENT WATER TURN-OFF/ON	Late payment penalty - \$50	Late payment penalty - \$15 48 hour notice - \$5 Delinquent tagging - \$25 Reconnection - \$50 (limited by SB 998)	\$0	\$153	(\$153)	3,230	33%	\$163,000 (c)
S-225	AFTER HOURS UTILITY TURN-ON	\$106 per reconnection	\$150 per reconnection due to the limits set in SB 998	\$106	\$200	(\$94)	48	75%	\$2,100 (c)
S-226	WATER METER LOCK INSTALLATION	None	\$50 per lock	\$0	\$51	(\$51)	250	100%	\$12,800
S-227	BROKEN WATER METER LOCK	None	\$50 per lock plus cost of the lock	\$0	\$51	(\$51)	125	100%	\$6,400
S-228	PULLED WATER METER	None	\$75 per meter	\$0	\$74	(\$74)	125	100%	\$9,200
S-229	BUSINESS LICENSE - NEW	\$20 per application	\$22 per application	\$20	\$22	(\$2)	821	100%	\$1,600
S-230	BUSINESS LICENSE RENEWAL PROCESSING	None	\$25 per renewal	\$0	\$26	(\$26)	6,500	100%	\$170,200
S-231	BUSINESS LICENSE - CHANGE	\$8.90 per business	\$22 per business	\$9	\$22	(\$13)	200	100%	\$2,600
S-232	BUSINESS LICENSE - DUPLICATE COPY	\$9 per business	\$5 per business	\$9	\$5	\$4	500	100%	(\$1,900)
S-233	GOOD NEIGHBOR LICENSE	\$395 per license	\$240 per license	\$395	\$239	\$156	1	100%	\$0 (a)
S-234	NSF CHECK / ACH CHARGEBACK	\$25 per check	\$65 per check/chargeback Per Govt Code Section 6157, public agencies are permitted to charge full cost for this service.	\$25	\$64	(\$39)	366	100%	\$14,400
S-235	CREDIT CARD PROCESSING	None	2.5% of the amount charged	\$0	\$483,730	(\$483,730)	1	100%	\$483,700
S-236	DOCUMENT COPY	\$25 per page	First 10 pages - No Charge Each page after 10 - \$0.25 per page	\$0	\$1	(\$1)	5	100%	\$0 (c)
S-237	ELECTRONIC DOCUMENT COPY	None	\$5 per device	\$0	\$5	(\$5)	1	100%	\$0 (c)
S-238	DOCUMENT CERTIFICATION	\$17 per document	\$40 per document	\$17	\$38	(\$21)	1	100%	\$0
S-239	NOTARY PUBLIC	\$14 per document (multiple signatures) \$10 is maximum for one signature	California Government Code 8211 \$15 per signature	\$10	\$13	(\$3)	7	100%	\$0 (c)

CITY OF SANTA MARIA
UNIT REVENUES, COSTS, UNITS AND POSSIBLE NEW REVENUES
FISCAL YEAR 2019-20

Insufficient data to determine financial impact (a)
Deposit based service/fee (b)
Fee restricted by Law (c)
Fees are market sensitive (d)
Deletion of service/fee (e)

REF #	SERVICE	CURRENT FEE	SUGGESTED FEE	UNIT REVENUE	UNIT COST	UNIT PROFIT/ (SUBSIDY)	POSSIBLE ANNUAL NEW		
							# UNITS	SUGGEST	REVENUE
S-240	TRANSCRIPTION SERVICES	Employee rate plus 25%	This fee should be removed as this service is no longer provided.	\$0	\$0	\$0	1	100%	\$0 (e)
S-241	LEGAL AD NOTICING	None	1/8 page - \$580 per notice 1/4 column - \$150 per notice Ordinance - \$300 (includes 2 notices)	\$0	\$208	(\$208)	55	100%	\$11,500
S-242	DOCUMENT/REPORT COMPILATION	None	Actual staff time at fully allocated hourly rate plus any outside costs	\$0	\$0	\$0	1	100%	\$0
S-243	CIVIL LITIGATION ATTORNEY SERVICE	None	Charge market rates for attorney services, which should at a minimum be the fully allocated hourly rate for each position	\$0	\$0	\$0	1	100%	\$0 (b)
S-244	AFFORDABLE HOUSING LIEN PROCESS	\$75 per lien for County filing fees	\$190 per lien plus any County filing fees	\$0	\$188	(\$188)	1	100%	\$200
S-245	AFFORDABLE HOUSING RECONVEYANCE	\$75 per lien for County filing fees	\$190 per reconveyance plus any County filing fees	\$0	\$188	(\$188)	7	100%	\$1,300

SUBTOTAL - ADMINISTRATIVE SERVICES

\$891,800